

Tonga  
World Bank  
SECTOR:  
Miscellaneous Consulting Services  
Miscellaneous

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PROJECT:  
Pacific Aviation Investment - Tonga  
TITLE:  
Options for Regional Aviation Supply and Long-Term Sustainability of Regional Aviation Infrastructure

NOTICE:  
Project ID: P128939  
Borrower/Bid No: TAL/CF/ATK-C01

1. This Request for Expressions of Interest follows the General Procurement Notice for this project that appeared in dgMarket online 26th July 2011 and published Issue no 804, 16th August 2011 and re-advertised 30th April 2012.

2. The Government of Tonga has received a grant for assistance from the International Development Association (IDA) under the Pacific Aviation Investment Program (PAIP). The PAIP Program is a regional aviation project with the development objective to provide safe and secure air transport operations and environmentally sustainable and efficient airports and is being implemented in three (3) Pacific Island countries: Kiribati, Tonga and Tuvalu. It is anticipated that Samoa will join in 2014. Tonga Airports Limited is the implementation Agency for Tonga and is responsible for implementing PAIP through a Technical and Fiduciary Services Unit (PAIP TFSU).

3. Tonga Airports Limited now intends to apply part of the proceeds of this grant to Consulting Services for the **OPTIONS FOR REGIONAL AVIATION SUPPLY AND LONG-TERM SUSTAINABILITY OF REGIONAL AVIATION INFRASTRUCTURE**.

4. Under PAIP a Review of the transport sectors in each country point to the need to mainstream disaster risk reduction and climate change adaptation into infrastructure planning and management. Addressing climate change by providing carbon-neutral airport facilities are part of this investment program, as are investments in alternative and sustainable and energy efficient technologies. As part of the Component C (Strengthening Airport Operations and Management Capacity), a study into the options for the regional aviation market is needed to consider the current and future travel demand patterns in the region, for passengers and freight, and the types of aviation services that would be most appropriate to meet these demands. This study will review the options for countries in the region for sustainable long-term financing and operations of key aviation infrastructure, and ways in which this financing can realistically be met.

5. To achieve this, a Consulting Firm is required to undertake a study to (i) develop options for improving regional aviation supply, and (ii) develop options for countries in the region to develop and maintain supporting infrastructure on a sustainable basis including identification of how sustainable long-term financing can be realistically met. There will be four phases to the assignment all with various tasks; i) Phase 1- Document Review and Familiarisation, ii) Phase 2 – Options for Regional Aviation Supply, Phase 3 – Long-Term Sustainability of Aviation Infrastructure and Phase 4 – Development of Strategic Options for Improvement of Regional Aviation Supply. The assignment requires approximately eleven person months over a nine month period commencing on or around March 2014.

6. The PAIP TFSU on behalf of Tonga Airports Limited (TAL) now invites interested and eligible Consulting Firms to provide an Expression of Interest containing relevant information of the structure, core business experience in similar assignments and firm's own staff demonstrating that the Firm possesses the relevant qualifications and experience to perform the services; i.e.

- (i) at least fifteen (15) years' experience in the aviation industry with demonstrable knowledge of aviation Issues
- (ii) demonstrated experience in Pacific travel markets,
- (iii) demonstrated experience in air transport sector policy including aviation economic analysis and financing,
- (iv) demonstrated experience in development of the Pacific air transport planning from an environmental and sustainable development perspective,
- (v) experience in working in the Pacific Island region or other similar developing countries.

7. The EOI should be brief and must not include CVs of proposed personnel. It may include qualifications of the firm's Senior Management Staff relevant to the Aviation Sector.

8. Consultants may associate to enhance their qualifications. If Consultants wish to express interest as an Association, then they must clearly state the nature of the proposed Association – i.e. whether it is a Joint Venture or a Sub-Consultancy. Please note in the case of a Joint Venture, the Consultants shall send information for each member, as a separate assessment will also be done for each firm in the proposed Joint Venture.

9. A Firm will be selected using the Quality and Cost based Selection (QCBS) method for Procurement as described in the World Bank's Guidelines: Selection and Employment of Consultants by World Bank Borrowers, January 2011 and which can be found at [www.worldbank.org/procure](http://www.worldbank.org/procure)

10. Expressions of Interest, including documentary evidence on the above requirements shall be delivered to the address below by, 16th October 2013. Email submissions will be accepted in Low Resolution files, each email no larger than 3 MB only

Address for submission of Expression of Interest:

Attn: Anne-Marie Bishop, Lead Procurement Specialist

Tonga Airports Limited, 2nd Level LORD's Building Nuku'alofa Tonga

E-mail: [ambishous@ozemail.com.au](mailto:ambishous@ozemail.com.au)