



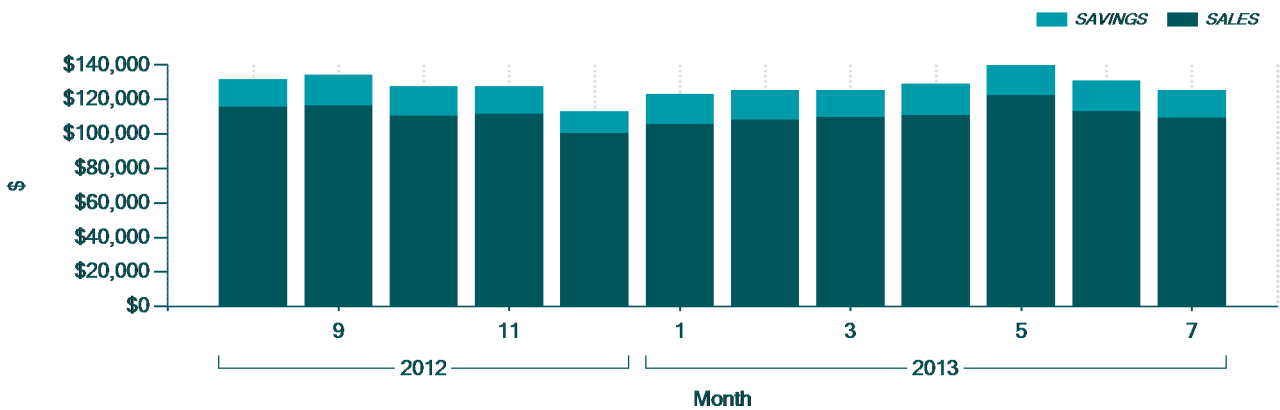
AIA

12 months ending on Jul 2013

Association Snapshot

Annual Spend \$1,333,835
 Annual Savings \$198,920
 13%

Saving status for the past 12 months



Savings by top 15 suppliers in the past 12 months

Supplier	Spend (\$)	Saving (\$)	%	NOTES
OfficeMax NZ Limited	\$360,837	\$63,677	15%	2
BOC Gases New Zealand Limited	\$51,653	\$24,499	32%	3
New Zealand Couriers Limited	\$136,761	\$18,649	12%	2
NZ Safety	\$31,172	\$18,058	37%	1
BP Oil NZ Limited	\$352,534	\$13,571	4%	3
Caltex New Zealand	\$230,759	\$11,983	5%	1
Ecolab Limited (Washroom Hygiene)	\$23,054	\$9,417	29%	2
J A Russell Limited	\$7,338	\$7,949	52%	2
PlaceMakers	\$15,603	\$5,482	26%	2
Fonterra Brands (New Zealand) Limited	\$12,480	\$4,160	25%	2
Bridgestone New Zealand Limited	\$12,781	\$3,605	22%	2
Noel Leeming Group Limited	\$12,063	\$3,597	23%	1
Packaging House	\$8,747	\$3,396	28%	1
Blackwoods Protector	\$23,903	\$2,656	10%	2

**New Zealand's largest
 business trading network.**

Savings by top 15 suppliers in the past 12 months

Supplier	Spend (\$)	Saving (\$)	%	NOTES
Bunnings Limited	\$7,690	\$1,575	17%	2

Notes:

1. Accurate
2. Estimated
3. Mix of accurate and estimated
4. Mix of accurate, estimated and unavailalbe
5. Unavailable

Recommendations of quality suppliers in your industry

Supplier	Average Spend	Average Saving	%
GSB Technology	\$13,715	\$0	0%
Carters - [NZCF]	\$5,907	\$1,297	18%
Plumbing World Limited	\$4,790	\$3,193	40%
Goodman Fielder Baking - Quality Bakers	\$4,276	\$1,832	30%
Turners Auctions Limited	\$5,377	\$2,161	29%
Wilson Hellaby Limited	\$60,438	\$13,267	18%
PHL Medical	\$5,853	\$3,682	39%
Argus Tracking Ltd	\$13,240	\$11,370	46%
NFAD	\$5,660	\$2,201	28%
Freshfood Services (NZ) Pty Limited	\$2,881	\$1,177	29%