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**Title** : Selandia Baru Tawarkan Kerja Sama (*New Zealand looks to cooperate*)

**JAKARTA, KOMPAS** – The Indonesian aviation industry's rapid growth is attractive for other countries. New Zealand, through its trade division in Indonesia, says they offer a variety of services related to the aviation industry that they will cooperate on together with Indonesia.

"Our aviation industry has an extensive history. We began in 1903 and in 1916 we established our first flight school," said John Nicholson, CEO Aviation of New Zealand in Jakarta last week.

Nicholson further explained that currently, Indonesia is experiencing rapid growth in its aviation industry. However, the available infrastructure and human resources will not be sufficient to fulfil the growth.

Tim Anderson, New Zealand's Trade Commissioner to Indonesia, said, "The aviation industry is vital for New Zealand. In addition, the aviation industry makes it possible for us grow in other in areas of our economy such as tourism and agriculture. An equal level of development can also be obtained by Indonesia as their aviation industry advances," Anderson explained.

Anderson further noted that New Zealand offers various services related to aircraft, airlines and airports. They not only provide consultancy services but also offer direct operator services.

Nicholson added that there have been 20 aviation industry companies who are active in Indonesia. One of them is Pacific Aerospace, which provides P-750 XSTOL aircraft. This aircraft has 10-12 seats and is capable of landing on a very short runway.

Besides that, there are two New Zealand companies which are Glidepath and BCS Limited who offer baggage handling services in several Indonesian airports. Glidepath, for instance, handles project services in the Dili and Padang airports.

Not only does it handle baggage services in Makassar, Yogyakarta and Pekanbaru, BCS limited also provides consultancy services for airports in Jakarta, Surabaya, Medan, Bali and Balikpapan.

"We also offer services such as pilot training, as well as classes for technicians and air traffic control officers," Nicholson closed.