



## website news



### **CELEBRATING AND PROMOTING FARMING EXCELLENCE**

We're proud to sponsor a number of awards and competitions that help to raise the bar across our industry.

Showcasing successful farming businesses is an excellent way for rural New Zealand to show it is serious about contributing to our environment, communities, and the economy – and improving farming practices right across New Zealand.

This year's annual Ballance Farm Environment Awards produced an outstanding line-up of winners – many of them sheep and beef farmers, including the national winners, Blair and Jane Smith from Newhaven Farms in North Otago (more on them below).

Time is fast running out to enter next year's competition – the deadline is 23 November.

Beef + Lamb New Zealand also supports the historic Ahuwhenua Trophy, which acknowledges Māori excellence in farming. Entries have just opened for this prestigious competition, now entering its 80th year. And to mark the occasion there's a new category for sheep and beef farming trainees. See the news story below for more details.

### **NEWS AND MEDIA RELEASES**

#### [Entries open for 2013 Ahuwhenua Trophy](#)

Prestigious awards recognise top Māori sheep and beef farmers are leading others at the cutting edge of modern, environmentally and economically sustainable businesses.

#### [Farm environment ambassadors go on tour to promote sustainability](#)

"Good things take time," was the key message delivered by the national

winner's of the 2012 Balance Farm Environment Awards to some of the nation's leading politicians.

### [Career opportunities at Beef + Lamb New Zealand](#)

Are you passionate about New Zealand's sheep and beef industry? Would you like to contribute to growing a sustainable and profitable future for our sector? Then consider joining our dedicated team here at Beef + Lamb New Zealand. We're currently recruiting for three roles.

## **FEATURED EVENTS**

### [Scene + Herd conference call](#)

Join us at 7.30am on Wednesday 21 November for our new monthly conference call. It's a great way to catch up with the latest from your organisation and hear first-hand from speakers all around the world on technology, markets, policy or politics. And if you're in New Zealand, it's free!

Click on the link to find out who's on the line this month and register your interest.

### [Wools of New Zealand roadshow](#)

Wools of New Zealand is holding a series of meetings around the country as it prepares to offer 100% of its ordinary shares to strong wool growers. Come along and find out more. Follow the link for a full list of times, dates and venues, as well as a prospectus and investment statement.

## **TOOLS AND RESOURCES**

### [New online benchmarking tool](#)

This brand new interactive tool is the first step towards providing an easy way for you to select sheep and beef farm data relevant to your situation and compare your business with others. It aims to simplify our existing spreadsheet and quintile analysis. We encourage you to try it out and tell us what you think to help improve this tool and direct its future development.